



RESPONSE TO:

RFP #01-2025
California Statewide Automated Welfare System
(CalSAWS) Quality Assurance (QA) Services

BAFO and Addendum 05
June 01, 2026

PREPARED BY:

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International Business Machines, Corporation (IBM)

425 Market Street
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DATE: June 01, 2026

SUBJECT: CalSAWS Quality Assurance (QA) Services RFP #01-2025 BAFO

Dear CalSAWS Consortium Procurement Team,

On behalf of IBM Consulting, please find enclosed our Best and Final Offer pricing submission in response to the CalSAWS Quality Assurance Services solicitation. The enclosed updated Attachment 5 pricing workbook reflects the requirements communicated in the BAFO instructions and incorporates the clarifications and corrections issued by the consortium through the Q&A process.

IBM remains fully committed to delivering independent QA services that protect the integrity of the CalSAWS program and support the consortium's objectives. We appreciate the consortium's continued engagement throughout the procurement process and welcome any clarifying questions as you evaluate our response. We sincerely appreciate the opportunity to participate in this procurement and hope to earn the consortium's business as your QA services partner.

IBM has uploaded our updated Price Proposal titled "[2. IBM_Attachment 5 - Price Proposal Schedules_BAFO Response _06012026.xlsx](#)" to the **OTSI SharePoint site: CalSAWS Procurement - QA 2025 - Proposal IBM - Response to BAFO 05112026 - All Documents**.

(Please note it had been determined in our CalSAWS Legal Discussions that since IBM did not include a redacted proposal and we will not be one of the vendors "re-submitting" a separately redacted proposal.)

We have received, reviewed and acknowledge the changes and instructions provided in the RFP Addendum 5, Revised Price schedules, and Revised Agreement. The Request for Proposal (RFP) Addenda and CalSAWS Procurement emails (inclusive from May 11th – May 22nd) are also hereby acknowledged as having been received, analyzed, and utilized in the consideration of our proposed BAFO.

I, Mike Rockenstein, certify that I am authorized on behalf of IBM to negotiate on behalf of the Contractor and commit the organization to the terms and conditions of the Agreement resulting from this procurement.

If there are any questions or clarifications related to this proposal submission, please reach out to IBM's primary contact, Mike Rockenstein, IBM Business Development Leader at (916)-607-1973 or at mike.rockenstein@ibm.com.

Sincerely,

Mike Rockenstein

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IBM Consulting